

LEEDS & NORTHRUP COMPANY 4901 STENTON AVE . PHILADELPHIA, PA 19144 . 215 DA9-4900

July 6, 1967

Professor W. C. Oelke Grinnell College 1427 Tenth Avenue Grinnell, Iowa 50112

Dear Professor Oelke:

By all means plan to include the picture of our new K-5 Precision Potentiometer in your new manual. If it is the policy of the publisher to include a credit line, we would, of course, be pleased to have one included.

We suggest you ask the D. Van Nostrand Company to contact us when the project reaches the stage where the picture is needed. We will gladly provide an 8×10 " glossy of the illustration used in our Data Sheet A0.1213.

Many thanks for writing to us, and for your interest in our instruments.

Cordially yours,

Kenneth Wray Conners.

Manager, Advertising Division

KWC:c