

Local and national field agents for the purpose of

assist the Institute in the field of education, a list of agents

is attached

and you are to understand that the list is for your use

1427 Tenth Ave.,  
Grinnell, Iowa.  
July 2, 1968

Mr. Kenneth Wray Conners, mgr.  
Advertising Division  
Leeds and Northrup Company  
4901 Stenton Ave.  
Philadelphia, Pa 19144

Dear Mr. Conners:

In accordance with your earlier expressed willingness to allow us to use a cut of your new K-5 Precision Potentiometer in the above manual, will you please have sent the 8 x 10 glossy print of the illustration used in your Data Sheet AO. 1213 as mentioned in your letter of July 6, 1967. This should go directly to:

Mr. Thomas E. King  
Manuscript Editor College Division  
D. Van Nostrand Company, Inc.  
120 Alexander Street  
Princeton, N.J. 08540

We very much appreciate this help and your cooperation in furnishing us information in the past. I believe that the credit line you suggest can be included.

Sincerely yours,

W. C. Oelke  
Dodge Prof. of Chemistry  
Grinnell, Iowa.